

## AT A GLANCE:

### INTEGRATE CHANNEL DATA WITH ORDERS

Seamlessly integrate orders from your ERP system with your channel data to effectively manage product distribution.

### AUTOMATE ORDER FULFILLMENT

Create flexible user-defined parameters to auto-analyze orders and hold problematic orders for review, approval, or adjustment.

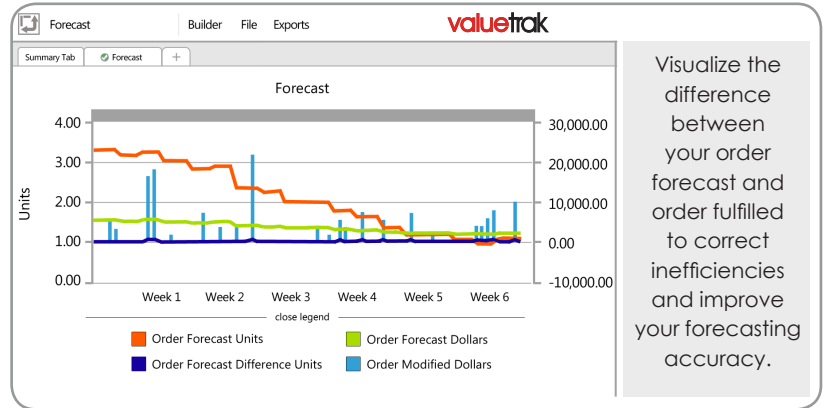
### ALLOCATE AVAILABLE PRODUCT ACCORDING TO NEED

Leverage ValueTrak channel intelligence to determine the most appropriate recipient of product in limited supply.

### COMPREHENSIVE, AUDITABLE REPORTING

Justify order fulfillment decisions with detailed tracking of channel and order activity.

## FORECAST



## ANALYZE

Line #	Product	Orig.	OMP Rec'd	Mod.	Rej.	Open	DOH	Target	Hist.	Rej. Reason
20	Liponin, ...	1,080	1,056	1,056	0	24	36.99	22	1,118...	Excessive DOH
10	Liponin, ...	120	96	96	0	24	3.36	22	1,118...	
40	Liponin ...	264	33	33	23	0	102	21.74	22	100.00
50	Intretol, ...	192	30	30	0	18	23.08	22	26.50	
30	Bastrim ...	24	6	6	0	18	23.08	22	26.50	
40	Liponin ...	260	N/A	260	0	0	10.33	20	N/A	
Total:						44,023	1,221	16	43,026	Total: Total: 231 766

Drill into each order received on a line by line basis. Take action on orders at the line level and focus efforts on products with known inventory issues.

## KEY BUSINESS BENEFITS:



Streamline the order release process, dramatically improving productivity



Reduce order processing errors and tedious data entry tasks



Increase the efficiency of your order management team



Receive recommended order adjustments based on current inventory levels and channel data

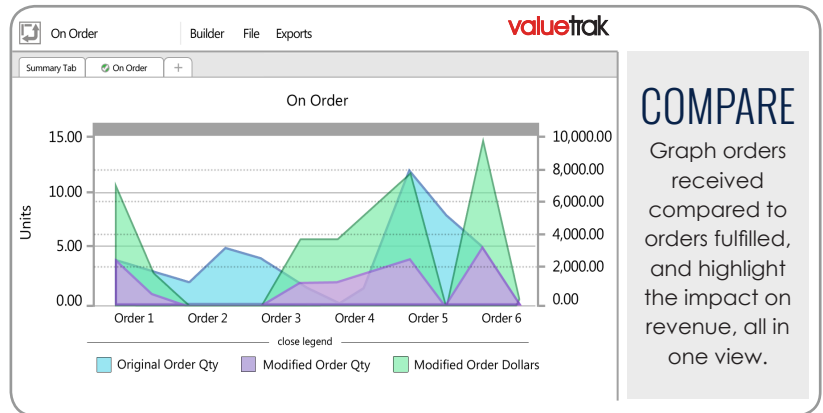


Research your order management history; order decisions are supported with complete, timely and accurate information

## Integrate Channel Data with Orders:

ValueTrak seamlessly integrates with your existing ERP system eliminating the need for duplication of data collection and aggregation efforts. Leverage key channel data assets when making order fulfillment decisions.

- ERP integration provides end-to-end visibility for inventory management
- Preserve and add value to existing ERP investments
- ValueTrak provides recommended order fulfillment amounts based on channel data and user-defined system parameters



## Automate Order Fulfillment:

Define custom parameters to allow for auto-fulfillment of orders according to threshold requirements. Orders outside of defined parameters are flagged for review and can be split, adjusted, and/or fulfilled on a case by case basis.

- Automate your order process to move product from the warehouse to your patients more effectively
- Review and approve only those orders which fall outside your established business parameters
- Simplify order fulfillment with flexible, customized rules and streamlined workflows
- Set notifications and alerts that warn you of potential inventory problems

## Allocate Available Product According to Need:

Intelligent order allocation is critical for products frequently experiencing supply shortages due to events such as highly seasonal demand, production limitations, or revenue control. Define product allocation parameters for a custom date range and your available quantities will automatically adjust as orders are released. Incoming orders are compared side-by-side with channel data and current product stock to efficiently distribute product where it's needed most.

- Line analysis tools provide granular channel detail alongside orders guiding informed fulfillment decisions
- Compare order requests against channel metrics like wholesaler DOH, historical order trends, and current product stock to maximize product availability to patients in need

## Comprehensive, Fully Auditable Reporting:

ValueTrak provides access to historical and projected supply/demand for efficient forecasting and auditing. All order actions, including custom fulfillment amounts, are traceable and available for audits on demand.

- Tag order adjustments with custom notes for future reference
- ValueTrak maintains record of original order request and adjusted order fulfillment number
- ValueCentric's SOC 1 compliance ensures your data is accurate, secure, and available when you need it

**valuetrak**  
**SCHEDULE A DEMO**



Explore the full capabilities of the **ValueTrak Order Management Module**

Schedule a free demo today by contacting:  
**sales@valuecentric.com**